Dear Malcolm,

I'm writing to share my very positive experience with Homes by Jones. You and your team built our home in 2002/2003 and my wife and I have been raving about it ever since.

Our home in Palm Beach Gardens is the 4<sup>th</sup> house I have had built, and without question it is the best. The process for getting there was the best as well. We started from a blank sheet of paper and worked with you and your team, to design, specify and decorate our 8000 sq. ft. residence. The general process for designing a custom home is laborious at best, but with the guidance of your staff, we actually enjoyed going through it.

From that blank sheet of paper to completion took less than 12 months. I was amazed at that. Even more amazing was that your construction supervisor had more items on his final checklist than I was able to find during my walkthrough. All were completed very quickly-most before closing. Your after closing service team was right there for the few items that needed attention. Even years later, if I needed information on something, you were there.

Without question, working with you and your team was the best home building experience my wife and I ever had, and I would certainly recommend you to others. I'd be happy to speak to prospective clients as well.

We still love the house. Everything works as designed. That's what we wanted.

Sincerely,

Philip M. Gross

Phil Gross